



16360 Table Mountain Parkway, Golden, CO 80403

September 3, 2010

Mr. Roger Chandler
Board Chair

Mr. Doran Barnes
Executive Director

George Karbowski
Director of Operations and Maintenance

Foothill Transit
100 South Vicente Avenue
Suite 200
West Covina, CA 91790

Re: World's First Launch of Proterra EcoRide (Foothill Ecoliner) BE-35 Fast Charge Battery Electric Buses at Foothill Transit, Pomona, California

Dear Chairman Chandler, Doran and George:

We wanted to take a moment to give a tremendous amount of appreciation to you, your Board members and your entire team for working with us to achieve the world's first deployment of full-size fast charge battery electric zero emission buses. Throughout the entire process of our collaboration, your team has been fully engaged, hard-working, remarkably helpful, appropriately tough and at all times thoroughly professional. For a company like ours introducing a new and advanced technology, we could not have asked for a better partner. There are so many of your team who at one time or another have pitched in, but we would feel remiss if we did not in particular praise Doran and George and Lauren Cochran for all of their contributions and guidance throughout the process.

Here at Proterra it has been our vision to deliver technologically advanced, quiet, environment and neighbourhood friendly and economically practical transit solutions to replace our fossil fuel driven fleets. The Ecoliners you are introducing, as you well know, can be a major contributor to reducing the use of foreign oil, the emission of greenhouse gases, exposure to harmful toxic pollutants and particulates and noise pollution.

Notwithstanding those benefits, introducing new products to a traditionally conservative industry is no easy thing. We are eternally grateful that you, your Board and your team had the shared vision to join us in this effort and to lead the way for the rest of the world.

Very truly yours,

Dale Hill, Founder of Proterra Jeff Granato, President and CEO of Proterra